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the qualified plan experts

**FOR IMMEDIATE RELEASE**

**KIDDER RECOGNIZED NATIONALLY  
FOR CASH BALANCE PLAN LEADERSHIP**

WEST DES MOINES, IOWA – According to the March 2013 issue of Plan Sponsor magazine, Kidder Benefits Consultants is once again a nationwide leader in the design and administration of hybrid cash balance plans. According to the magazine's 2013 Defined Benefit Administration Survey, Kidder ranked fourth in the number of hybrid cash balance plans administered, trailing only Aon Hewitt, John Hancock and Fidelity. Kidder is also a leader in the number of new defined benefit plans sold.

Cash balance plans are often ideal for high-income business owners and key employees, since they provide both the opportunity to generate large tax deductions and an effective way to dramatically grow retirement savings. Annual pre-tax contributions can be well into six figures for the targeted owner/key employee group. And since they're employer contributions, FICA tax savings are also possible.

Cash balance plans also work well as a pure employee benefit. Since they're typically easier for employees to understand and can better control an employer's financial risk, many old pension plans have already converted to cash balance plans.

According to Keith Gredys, CEO & President of Kidder, "We're proud to be recognized for serving the unique retirement savings needs of our clients and their employees. As one of America's largest providers of cash balance plans, we can deliver actuarial and pension consulting resources and expertise, beyond the scope of most other providers."

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**About Kidder:**

Kidder Benefits Consultants is nationally recognized for its expertise in pension consulting and administration. The firm is experienced in all types of plans – including 401(k), Defined Benefit, Cash Balance and ESOPs – and provides IRS and Department of Labor resolution services and fiduciary governance on behalf of plan sponsors. Kidder currently serves nearly 1,100 qualified plans and more than 25,000 participants from its headquarters in West Des Moines, Iowa, as well as regional offices in Omaha, NE, Albuquerque, NM, and Tucson, AZ. For additional information, visit [www.askkidder.com](http://www.askkidder.com).